

The problem

79% of employees who quit their jobs claim that a lack of appreciation was a major reason for leaving.

Source: O.C. Tanner



But, for HeyTaco customers, 83% of people on their teams have expressed appreciation in the last 30 days.

How HeyTaco helps build a culture of gratitude

Authentic Recognition

HeyTaco develops meaningful relationships built on gratitude and fosters positive environments where people thrive.



HeyTaco recognition is:

Social

HeyTaco integrates right into your everyday conversations.

Approachable

Showing appreciation can be difficult. HeyTaco makes it fun and easy.

Timely

With 5 tacos to give each day, HeyTaco promotes daily recognition.

Genuine

Social recognition drives more authentic recognition.

Boost Engagementwith Gamification

Add excitement with leaderboards and unlock taco levels as you work your way to becoming a crowned Taco Legend.

Leaderboard ○ Filter: Tacos received ▼ All-time ▼					
Rank	Person	Total Tacos			
1	Tilly	75 🌮			
2	Fitz	65 🌮			
3	Koko	49 🌮			
4	Angus	35 🌮			
5	Ned	26 🌮			
6	Lars	25 🌮			
7	Zane	24 🌮			

HeyTaco gamification is:

Fun

HeyTaco makes showing appreciation fun with a unique currency...tacos!

Thrilling

Unlock taco levels while working towards a Taco Legend.

Rewarding

Seeing yourself on top of the giving or receiving leaderboard is rewarding.

Unconventional

No points, just tacos! Being different is what sets us apart.

Celebrate with custom-tailored team rewards

Team Rewards are unique to HeyTaco and a one-of-a-kind experience. We created them to help teams organically come together to celebrate, whether that's a party, charity event, or something silly.







Who is the Scrunc http://www.goldeng

11 Contributors



100% Complete

THAT MOMENT WHEN YOU REALIZE TODAY IS NOT A HALF DAY FRIDAY

Half Day Friday

With enough tacos, anything is possible. Or at least a half day on Fri... more

11 Contributors



100% Complete

for Houston

able drive for those ne disaster in Houston.

... more

ributors





mplete

HeyTaco rewards are:

Custom

Create custom-tailored rewards that your team will enjoy.

Low cost

With HeyTaco rewards you control your budget.

Collaborative

HeyTaco Team Rewards brings people together around shared goals.

High value

Meaningful rewards creates everlasting memories.

But wait, there's more:

Tagging

Add more meaning to recognition by tagging tacos with core values.

Pulse Surveys

Gather team insights by sending out pulse surveys.

Reporting

Track recognition with a dashboard and data downloads.

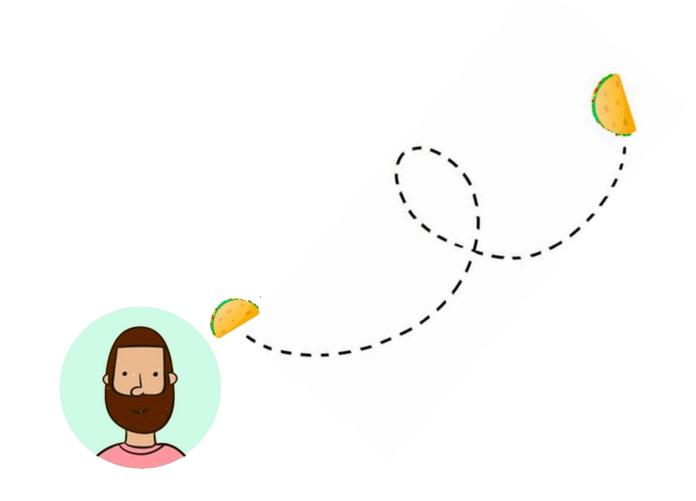
Taco TV

Broadcast recognition on conference room televisions.

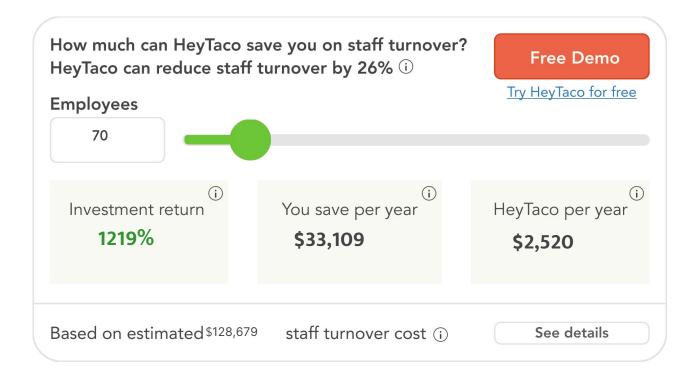


HeyTaco Return on Investment

ROI & Savings per year on staff turnover



HeyTaco Impact



How much can HeyTaco save you on staff turnover?

Teams that use HeyTaco reported **83% of their users feeling appreciated**. HeyTaco helps companies create a recognition rich culture that helps retain employees and reduce staff turnover cost.

HeyTaco Impact - Full Calculation Link

<u>неу га</u>	aco ROI Calculator (View Only)				
			(i) info widget	Legend	1
	Number of Employees	100	Company provided	order.	Input Field
					Adjustable Fie
Part 1: Num	nber of employees expected to leave due to lack of appreciation				Output field
	% of employees leave less than a year	19	SHRM Data 2016 shows 19%		
	% of employees leave due to lack of appreciation	13	Forbes Article 2017 shows 66%		
	Number of employees expected to leave due to lack of appreciation	13			
Part 2: Cost	t of recruiting, hiring, and training a new employee				
	Average employee annual salary	\$53,383	US Government Average Salary Data 2020		
	% of salary to recruit new employees	8%	SHRM Data 2016; 8% based on \$4,129/\$53,383		
	Number of days to fill a open position	42	SHRM Data 2016		
	Number of days to ramp up a new hire	30			
	Subtotal cost of recruiting new hires	\$4,129	(% of salary to recruit new employees) * (Average employee annual salary)		
	Subtotal cost of hiring a open position (position vacancy loss)	\$6,143	(Average employee annual salary) * (Number of days to fill a open position/365 days)		
	Subtotal cost of training a new hire (productivity loss)	\$4,388	(Average employee annual salary) * (Number of days to ramp up a new hire/365 days)		
	Total cost of training a new employee	\$14,659	Sum of all subtotal costs		
	Number of employees expected to leave due to lack of appreciation	13	From above		
	Cost of recruiting, hiring, training new employees	\$183,828	(Total cost of training a new employee) * (Number of employees expected to leave due to lack of appreciation)		
Part 3: Proj	ected Company Annual Savings due to HeyTaco				
	Cost of employee turnover total	\$183,828	(Number of employees expected to leave due to lack of appreciation) * (Cost of recruiting, hiring, and training a new employee)		
	% of HeyTaco customers reported feeling appreciated using HeyTaco	83%	HeyTaco Customer Survery Data		
	% reduction in turnover for "recognition-rich culture"	31%	Bersin by Deloitte 2013		
	Projected company annual savings due to HeyTaco	\$47,299	(Cost of employee turnover total) * (% reduction in staff turnover due to HeyTaco)		
Part 4: ROI	(Return on Investment) of HeyTaco				
	Annual Cost of HeyTaco	\$3,600	\$3 per employee for first 100 and \$2.85 per employee for 100+		
	Projected company annual savings due to HeyTaco	\$47,299	From part 3		
	Net projected company annual savings due to HeyTaco	\$43,699	(Projected company annual savings due to HeyTaco) - (Annual Cost of HeyTaco)		
	ROI (Return on Investment) of HeyTaco	40440/	(Net projected company annual savings due to HeyTaco) / (Annual Cost of HeyTaco)		

Build a stronger, happier, more vibrant workplace that people enjoy.

